

Subject: SBIR/STTR WINTER WORKSHOP 2004 (10-12 FEBRUARY), St Petersburg, FL

DoD Council Leaders,

Thought I would forward this to you folks in the hopes that Florida in January might appeal to some of your DoD council members that work with Small Research and Development companies!

SBIR/STTR WINTER WORKSHOP 2004 (10-12 FEBRUARY)

The Department of Defense, the Small Business Administration and several civilian agencies participating in the Small Business Innovation Research (SBIR) program are participating in a small business conference and proposal workshop at the Tradewinds Sandpiper Resort, 6000 Gulf Boulevard, St. Petersburg Beach, Florida. The purpose of the workshop is to provide guidance to small businesses in the preparation of the SBIR proposal, including the technical proposal, cost proposal, and guidance to find research and development opportunities in the federal government. Representatives from the participating agencies will provide agency overviews and representatives from the University of South Florida Procurement Technical Assistance Center will augment the agenda with general guidance those assist small businesses in doing business with the Government; such as, venture capital, business plans, mentor-protégé program, etc. Further information and registration www.sbirstr.net/socom/workshop

Please contact Tom Piazza, 813-828-9485, Jackie Germain, 813-828-7883 or myself if you have questions!

Thanking you in advance for your assistance!

Karen L. Pera
Deputy Director, Small Business Office
United States Special Operations Command
813-828-7549